FULLTIME NON-TECHNICAL CORPORATE

Amazon Business Sales (Seattle ID: 349382 Boston ID: 349383), AMG Display Advertising Sales (January Start ID: 346326, July ID: 346328); Amazon had three different teams seeking out college fulltime sales professionals to help drive growth in their respective organizations. The ideal candidate will have an aptitude to develop relationships across functional areas, will be an exceptionally strong analytical thinker who can demonstrate accurate forecasting and relationship building. S/he will thrive in fast paced dynamic environments and have very strong communication and presentation skills. Candidates must feel comfortable prospecting, cold-calling, and negotiating via phone on both transactional and branding-based deals. Additionally, the ability to identify, develop and manage a valuable prospect list based on our standard product offerings is vital.

Brand Specialist - Retail Undergraduate Program: January Start ID: 339609, July Start ID: 341999 As a part of the Retail Undergraduate Program (RUP) you may have end-to-end ownership of one of the many brands offered on Amazon. You might work across major functional areas such as, buying, inventory management, or online marketing to drive the performance of strategic vendor partners at Amazon. Much like our other programs, RUP is a great launching point for new hires to grow their analytical and problem-solving skills, while driving a piece of Amazon’s business. If you want to see the full life cycle of your work and have an immediate impact on the business, then RUP is the right place for you.

Business Analyst (ID: 347429) We are looking for motivated self-starters that can work in a fast paced, data-driven environment. Hires will analyze complex data sets, discover and solve real world problems and build metrics and business cases to improve a project team’s experience. Basic to advance experience in excel and SQL is ideal.

Marketing Specialist/Site Merchandiser (ID: TBD – Recruitment to begin in November/December) You will learn to develop and execute bold, creative merchandising programs, and measure and analyze the performance of onsite, email, and social media programs. You’ll eventually be asked to create, execute and evaluate promotional, merchandising, and marketing strategies. You will learn how to assist in driving insights to help us grow and iterate on our merchandising tactics and longer term strategies. Successful candidates will demonstrate our leadership principles: a bias for action; customer-centricity; flexibility; analytical ability; the drive to own, build, and grow; along with the ability to have a little bit of fun.

Talent Acquisition Development Program (TADP) (ID: 346329 – Jan & Jul Starts) TADP is designed to prepare high-potential graduates for accelerated careers in Global Talent Acquisition. As a participant in this high-profile program, you will have the opportunity to develop a broad set of skills and experiences as you progress through training, skills development and mentoring. You will also learn about the business, the talent needs and gaps, and focused skills necessary for hiring the world’s best talent for Amazon. Starting with identifying and sourcing best-in-class talent, and progressing through a process of increasingly advanced research and candidate development skills, this 18 month development program will provide you the sourcer recruiter experience to help you grow and succeed in the Global Talent Acquisition organization.

ALL CORPORATE INTERNSHIPS

Accounting Financial Analyst Internship (ID: 351909): The Accounting Internship is a six month full-time Co-Op with start dates in January and June. Typical intern responsibilities include: Preparation of month end close journal entries, involvement in designing accounting requirements and project launches, and analytical fluctuation analysis of account balances. The intern will interact with various business partners spanning across the operations, accounting, finance, and technology organizations of Amazon and will present the result of the project for evaluation at the end of the internship.

Financial Analyst Internship (ID: 342833): The FA Internship is a six month full-time Co-Op with start dates in January and June. Typical intern responsibilities include: Analysis of account balances, preparation and reporting of financial performance for weekly, monthly, and annual reviews, and producing meaningful operational metrics to help drive performance and achieve business objectives. The intern will interact with various business partners spanning across the operations, accounting, finance, and technology organizations of Amazon and will present the result of the project for evaluation at the end of the internship.

Business Analyst Internship (ID: 348491): The BA internship is a traditional 12 week opportunity over the summer. We are looking for motivated self-starters that can work in a fast paced, data-driven environment. Similar to the fulltime role, interns will analyze complex data sets, discover and solve real world problems and build metrics and business cases to improve a project team’s experience with a specific project based opportunity.
Talent Acquisition Development Program (TADP) (ID: TBD): The TADP 12 week internship is designed to prepare high-potential graduates for accelerated careers in Global Talent Acquisition. TADP interns will have a project specific opportunity on a recruiting team at Amazon. You will learn about the business, the talent needs and gaps, and focused skills necessary for hiring the world’s best talent for Amazon.

Sales Internship (Amazon Business, AMG, AWS) (ID: TBD): Amazon has three different teams seeking college interns for a 12 week summer opportunity. The ideal candidate will have an aptitude to develop relationships across functional areas, will be an exceptionally strong analytical thinker who can demonstrate accurate forecasting and relationship building. S/he will thrive in fast paced dynamic environments and have very strong communication and presentation skills. Interns will learn prospecting, cold-calling, and negotiating via phone on both transactional and branding-based deals.

OPERATIONS
Applicants for our Amazon Operations positions must be willing to relocate as jobs are based out of any of our operational buildings nationwide (unless otherwise specified).

Operations Team Leader (Nationwide amazon.com/ufulfill, multiple job IDs): As a Team Leader, you will have the opportunity to lead and develop your own team of Amazon Associates; your main focus will be motivating, mentoring and coaching your team. The core of the job will be engaging with your team during a shift to ensure that the highest levels of safety, quality, attendance performance and engagement are maintained. To achieve this, the Team Leader will ensure that their team of Associates have all the tools needed to succeed for any task during a shift. Come learn how the largest online retailer in the world runs its fulfillment and delivery networks!

Sr. Human Resources Assistant (Nationwide Job ID: 344608): The Sr. Human Resources Assistant (Sr. HRA) will support the HR Business Partner and Manager at the one of Amazon’s Fulfillment Centers (FC). As an Sr. HRA, you have the opportunity to get exposure to all areas of HR with some areas of focus including: benefits and compensation issues, leave of absences, performance management, wage/hour issues, assist with recruitment and retention activities. The Sr. HRA is a leadership pipeline to our HRBP and Manager positions, so we are looking for high caliber individuals excited about a career in HR. If you want to be involved in creating the future of online retail, and are dynamic, organized, and a self-starter, join our Operations Team as a Human Resource Assistant, an integral part of the HR Team.

Safety Specialist (Nationwide Job ID: 344609): Ensuring a safe working environment for the associates and managers within our fulfillment centers is priority number one at Amazon. Our World Wide Safety Team is continually evaluating our processes and procedures to maintain excellence in this area. The Safety Specialist provides technical support and tactical execution in the implementation of Amazon Global Environmental, Health and Safety programs within assigned fulfillment center.

Operations Finance Analyst (Nationwide Job ID: 343860): The Amazon Operations Finance Rotational Program is an intensive entry-level program spanning multiple six month assignments in preparation for large leadership roles in finance. Candidates are geographically relocated at each rotation to ensure they gain the varied experience to be well rounded leaders in our organization. Participants in the Operations Finance Rotational Program join Amazon as Financial Analysts (FAs), and are given significant responsibility from the start to drive both business and financial decisions. FAs are expected to evaluate and quantify new business ideas, and perform data-intensive analyses, all to drive meaningful change and improvement to the way we serve our customers. After successful completion of this rotational program, participants are expected to take on financial leadership positions supporting one of our many business units.

FAQs
Q: Do you provide visa sponsorship for all of your fulltime roles?
A: Visa Sponsorship will depend on the role. For all of the Tech-(SDE) and Tech Engineering roles, sponsorship is offered. All other non-technical entry level roles do not provide visa sponsorship.

Q: What international opportunities do you have available for recent graduates?
A: There are currently no international opportunities for students outside of the experienced roles. Typically in order to be eligible, one must either possess a specific skillset/expertise required of that country, and or one must be a native of that country.

Q: What about roles that aren’t included in this list?
A: College candidates may apply to other roles, however keep in mind when applying to any role on our college postings, you’ll be competing with your peers. If you apply to other opportunities not found on the University Programs site, you will be competing with individuals with years of required experience; given this, we advise students to concentrate their applications on college postings.

Q: When will I hear back from someone? Unfortunately, due to the number of applications we receive, we are unable to respond to all applications. Campus Recruiting will reach out to candidates on a rolling basis, should we see that they are a potential fit for the role they are applying for.